COMPETENCY MODEL FOR
STOREKEEPER (1835)

The following competencies have been identified as those that best separate superior from satisfactory job performance in the class of STOREKEEPER. (Numbers refers to the order of the competencies in the Competency Bank.)

1. Reading Comprehension
2. Mathematics
8. Safety Focus
20. Job Knowledge
25. Space Visualization
28. Supervision
34. Customer Service
39. Tact
45. Oral Communication

On the following pages are descriptions of each competency, including a definition, the level of the competency required for the class (italicized, bolded, and underlined), examples of behavioral indicators, and satisfactory and superior performance levels.
1. **READING COMPREHENSION** – Comprehends and correctly applies information presented in written form. Makes correct inferences; draws accurate conclusions.

Level of Competency Required by Job:

**Level 1:** Concrete, specific job-related information (work orders; instructions; material/equipment labels)

**Level 2:** General information related to field of work and assignments: (articles in trade publications; technical/instructional manuals; memos; letters; e-mails; reports)

**Level 3:** Abstract/complex information (highly technical articles/reports in specialized area; legal or other regulatory material)

Examples of Behavioral Indicators:

- Follows written instructions correctly.
- Learns information presented in writing.
- Identifies relevant written information.
- Interprets written legal regulatory material accurately.

**Performance Levels:**

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<tr>
<th>Satisfactory</th>
<th>Superior</th>
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<tbody>
<tr>
<td>Reads instructions correctly. Learns from manual and other printed material.</td>
<td>Learns from manual and may answer others' questions. Explains information presented in written form to others.</td>
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2. MATHEMATICS – Performs arithmetic or higher-level mathematical computations accurately.

Level of Competency Required by Job:

**Level 1:** Perform arithmetic computations *(add, subtract, multiply, divide, ratios, percentages).*

**Level 2:** Use algebra (substitute numbers for letters in a formula), geometry (angles, distances, area), and/or descriptive statistics (mean/median/mode, standard deviation, range).

**Level 3:** Apply and interpret calculus, inferential statistics *(t-tests, correlations, ANOVA, multiple regression)* or other very high level mathematics.

Examples of Behavioral Indicators:

- Quickly and accurately performs arithmetic computations.
- Appropriately selects and applies formulas for stated purpose.
- Correctly identifies an appropriate analysis for a specific purpose and selects the appropriate computer program for computation.
- Accurately interprets and presents results of mathematical/statistical computations.

Performance Levels:

**Satisfactory**

Knows mathematical requirements of the job and performs them correctly. Verifies work to ensure accuracy.

**Superior**

Identifies additional opportunities for the application of mathematics in work. Answers questions/trains others to assist them in their use of mathematics.
8. SAFETY FOCUS – Performs work in a way that minimizes risk of injury to self or others.

Level of Competency Required by Job:

Level 1: Maintain awareness of unsafe conditions and actions to avoid injury.

Level 2: Follow safety rules/procedures; avoid known hazards in the work environment.

Level 3: Carefully follow safety rules and procedures and consistently use all necessary safety equipment.

Examples of Behavioral Indicators:

- Wears seat belt.
- Ensures safe physical work environment by taking actions such as eliminating unstable stacks of materials, closing drawers so filing cabinets will not tip over, and keeping pathways clear of tripping hazards.
- Reviews safety procedures before beginning each job with known hazards.
- Follows safety procedures while performing work even when it takes more time.
- Uses safety equipment such as goggles, gloves, and earplugs as required or warranted.
- Frequently checks safety equipment for proper condition and operation.

Performance Levels:

**Satisfactory**
Maintains awareness of personal safety to avoid injury or property damage during all work activities.

**Superior**
“Safety first.” Places avoidance of injury or property damage above all other job requirements. Mentions the need to follow safe work practices to co-workers. Actively seeks ways to avoid injury.
20. JOB KNOWLEDGE – Knows information required to perform a specific job. Includes both widely available courses of study (for example, chemistry, human resources management, graphic arts) and City-specific information (parking regulation and ticketing practices; purchasing procedures; provisions of the City Charter).

Level of Competency Required by Job:

Level 1: Knowledge is concrete, factual, and/or procedural and may be defined by the organization. Situations in which it is applied are quite consistent.

Level 2: Knowledge is substantive and may be defined by an external trade, field, or profession. Situations in which it is applied vary and, as such, require breadth and depth of understanding.

Level 3: Knowledge is abstract, conceptual, and/or complex and may be supported by a well-defined academic discipline or authoritative sources (e.g., laws, ordinances, government guidelines/regulations/codes). Situations in which it is applied may vary greatly or be novel.

Examples of Behavioral Indicators:

- Performs work correctly/avoids technical (job content related) errors.
- Answers technical questions about work accurately.
- Asks few technical questions about the performance of routine work activities.
- Offers advice (“coaching”) to new employees regarding their work.
- Develops training programs for other employees.
- Sought out as a source of information by others.

Performance Levels:

**Satisfactory**

Sufficient job knowledge to perform work correctly independently. Answers technical questions about work correctly.

**Superior**

Expertise in technical job information sufficient to serve as a resource to others. May develop training manuals/ programs and/or give internal and/or external presentations related to work.
1. Knowledge of storekeeping methods and procedures such as purchasing, receiving, storing, issuing, and securing for a wide variety of materials and equipment including but not limited to custodial supplies, hand tools, power tools, automotive parts and equipment, plumbing parts, and construction, technology, and safety equipment in order to maintain warehouse organization and employee safety, keep accurate records of inventory, and determine efficient storage of inventory.

2. Knowledge of the documents and key characteristics to reference when inspecting materials, supplies, tools, and equipment such as packing slip, safety data sheets, bill of lading, invoices, expiration dates, calibration dates, and inventory count in order to compare with their respective requisitioning documents and specifications to maintain accurate records and ensure product availability.

3. Knowledge of the operating characteristics, capacities, and limitations of material handling equipment such as forklift, pallet jack, and dollies, in order to prevent injury and damage to equipment.

4. Knowledge of the various inventory tracking methods and resources such as periodic, perpetual and physical sufficient to perform cycle counts, track items, and resolve inventory issues.

5. Knowledge of standard abbreviations used in shipping and in designating weights and measures including but not limited to ea (each), lb (pound), oz (ounces), gl (gallon), pr (pair), dr (drum), cs (case), qt (quart), in (inches), ft (feet), ca (can), ro (roll), gr (gross), bx (box), bd (bundle), cy (cylinder), and bl (barrel) in order to properly document shipping and receiving and maintain an accurate inventory.

6. Knowledge of inventory characteristics used to determine the quality and usability of supplies or materials returned such as expiration dates, item quality, warranty status, obsolete/discontinued status, and the current price of metals for recycling in order to determine market value, returnability to vendors, inter-departmental or inter-unit transfer, or if materials or supplies should be sent to salvage.
7. Knowledge of departmental procurement practices, policies, and procedures such as One Time Purchase Order (OPO), Blanket Authority, contract orders, purchase requisitions, and requirements for Recommendations of Award (ROA) sufficient to properly evaluate vendor’s quotes and bids on materials and equipment to be purchased by the City.

8. Knowledge of the shelf life of a variety of perishable materials including but not limited to batteries, PPE equipment, first aid, and gasses in order to correctly allocate products and prevent waste, and to determine minimum stock levels and reordering quantities.

9. Knowledge of commodity classifications such as commodity descriptions and commodity identification numbers sufficient to identify and locate inventory.
25. SPACE VISUALIZATION – Pictures and manipulates objects “in the mind’s eye;” accurately perceives the location longer in sight.

Level of Competency Required by Job:

**Level 1:** Perceive presence of unseen stationary objects from objects in view. Mentally tracks location of moving objects even when they are out of sight.

Level 2: Visualize an object from various perspectives and/or the appearance of a rotated object from a single perspective.

Level 3: Visualize a completed design, and the relationship of objects in it, before it has been constructed. Recognizes the changed relationship among objects when one or more of them is moved.

Examples of Behavioral Indicators:

- Efficiently packs items into boxes.
- Accurately estimates the amount of storage space needed for a given amount of materials.
- Sketches a finished product before it is produced.
- Accurately estimates the type and quantity of materials needed to produce a given product.
- Understands complex systems that process liquids or gasses.

Performance Levels:

**Satisfactory**

Perceives the results of motion with sufficient accuracy to avoid accident or injury. Efficiently packs/stores materials. Visualizes the finished product before work is initiated.

**Superior**

Develops a means of producing/constructing a finished product or system in compliance with design specifications. Recognizes how changes in the construction process or materials will affect results.
28. SUPERVISION – Ability to assume direct responsibility for all aspects of the performance of a work group, which requires knowledge and/or ability in the areas of:

- Planning and goal setting
- Creating a safe and positive work environment
- Establishing standards and training employees
- Motivating employees and teambuilding
- Performance Management (assigning, monitoring, facilitating, reviewing and evaluating work, and providing feedback)
- Supporting and developing employees through delegation and participation
- Taking disciplinary action including progressive discipline
- Provisions of employees’ MOU’s and handling grievances
- Legal requirements including EEO, ADA, FLSA, FMLA, and Workers’ Compensation provisions
- Civil Service Commission Rules and Policies related to the management of employees
- Administrative Code provisions related to the management of employees
- Budget processes sufficient to request and justify expenditures in a correct and timely manner

Level of Competency Required by Job:

**Level 1:** Supervises small workgroup of employees performing the same or highly related work.

**Level 2:** Supervises a larger workgroup of employees performing various types of work.

**Level 3:** Supervises employees including provision of coaching and advice to subordinate supervisors.

Examples of Behavioral Indicators:

- Plans, assigns, and monitors work progress.
- Trains employees to do work.
- Evaluates work and gives positive and negative feedback.

Performance Levels:

**Satisfactory**

Proficiency in supervision sufficient to supervise a workgroup in terms of task orientation, interpersonal concerns, and personnel administration.

**Superior**

Proficiency in supervision sufficient to serve as a resource to others and/or represent department position in a public forum.
34. CUSTOMER SERVICE – Interacts with recipients of services (internal or external customers) in a way that provides accurate, timely, and effective information and service.

Level of Competency Required by Job:

Level 1: *Interact with customers in person, over the telephone, or through e-mail (and/or other electronic media) in order to provide information or assistance. Listen to customer concerns; explain/reconcile information and provide alternatives if possible; facilitate resolution by making referral and/or following-up as necessary.*

Level 2: Promotes positive customer service. Serves as a model of providing exemplary customer service.

Level 3: Develop customer-oriented procedures; identifies changes in procedures to enhance customer service and ensures they are implemented.

Examples of Behavioral Indicators:

- Carefully listens to (or reads) customer statement of the issue.
- Provides direct, informative, accurate responses to customer.
- Suggests options if available.
- Maintains a positive attitude in the face of customer complaint or frustration.
- Remains focused on the issue presented by the customer and directs the customer back to the issue if necessary.
- Asks the customer if their concerns have been fully addressed.
- Ensures organizational policies and practices are customer-focused.
- Ensures all employees recognize their responsibility for customer service and are properly trained for it.

Performance Levels:

**Satisfactory**

Displays knowledge as well as courtesy and patience when interacting with customers. Ensures customers’ issue is correctly identified and remains focused on it until it is resolved.

**Superior**

Seeks further information or advice to resolve difficult issues. Solicits feedback on the effectiveness of service. Makes suggestions for improving service and facilitates changes needed to implement.
39. TACT – Considerate and pleasant in interactions with others, even in situations that involve controversy, disagreement, or represent other emotional strain.

Level of Competency Required by Job:

Level 1: Pleasant in interpersonal interactions with co-workers and/or members of the public when cooperating to accomplish a goal or to provide service.

Level 2: **Courteous and considerate in interactions with a wide variety of others during times of controversy or conflict or in the face of negative reaction.**

Level 3: Diplomatic when addressing sensitive matters with the media, elected/appointed officials, and/or a large public audience. Remain considerate and sensitive in times of crisis.

Examples of Behavioral Indicators:

- Listens actively; conveys understanding.
- Displays sensitivity of others' circumstances and viewpoints.
- Displays empathy by smiling, nodding, etc. when appropriate to do so.
- Recognizes others' points of view when communicating information.
- Expresses information in a manner that does not offend individuals with differing points of view.
- Conveys even a negative message with positive tone and words to the extent possible.
- Anticipates audience reaction to negative or controversial information to be provided.
- Recognizes when to defer to those of higher status or for other reason.

Performance Levels:

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<td>Courteous and considerate in interactions with others. Provides information in as positive a manner as possible.</td>
<td>Accommodates the needs/wishes of others in interactions with them to the extent possible. Maintains a positive approach in the face of adversity or criticism.</td>
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45. ORAL COMMUNICATION – Communicates orally in a clear, concise, and effective manner.

Level of Competency Required by Job:

Level 1: Exchange specific, job-related information orally with others in the immediate work environment or via telephone and/or radio.

Level 2: Obtain/provide/present general and/or job-specific information orally to a variety of others in various situations.

Level 3: Obtain/provide/present a diverse array of information orally at varying levels of complexity to a wide range of others across many different situations and circumstances.

Examples of Behavioral Indicators:

- Audience clearly understands the intended message.
- Rarely must repeat information in response to questions.
- Refrains from use of unnecessary words, phrases, or jargon.
- Provides a level of detail appropriate to the situation (avoids too much or too little detail).
- Speaks at a level appropriate to the audience in terms of terminology, sentence structure, and simplicity/complexity of ideas expressed.
- Uses words with precision (vocabulary) to convey exact information.

Performance Levels:

Satisfactory
Speaks clearly and audibly, providing the appropriate information and level of detail. Typically conveys the message on the first attempt. Answers questions accurately and directly.

Superior
Speech is direct and to the point. Speaks convincingly and with authority when appropriate. Maintains sensitivity to the audience while providing thorough information with the appropriate level of detail through the use of precise language.