The following competencies have been identified as those that best separate superior from satisfactory job performance in the class of **SENIOR BENEFITS ANALYST**. (Numbers refers to the order of the competencies in the Competency Bank.)

3. Judgment and Decision Making
4. Analytical Ability
20. Job Knowledge
28. Supervision
33. Interpersonal Skills
45. Oral Communication
47. Written Communication
59. Strategic Planning

On the following pages are descriptions of each competency, including a definition, the level of the competency required for the class (italicized, bolded, and underlined), examples of behavioral indicators, and satisfactory and superior performance levels.
3. JUDGMENT AND DECISION MAKING – Accurately assesses situations, seeks new information if necessary, and applies all available information to reach sound conclusions/formulate effective response.

Level of Competency Required by Job:

Level 1: Training and guidelines needed to respond to immediate situations within very specific function are provided (or supervisor available to assist).

**Level 2:** General information and guidance to assist in responding to a variety of situations across a range of circumstances are provided.

Level 3: Little guidance available for responding to a wide range of complex situations with far-reaching and/or enduring consequences.

Examples of Behavioral Indicators:

- Effectively responds to atypical situations.
- Asks questions or otherwise obtains additional relevant information to make a decision.
- Formulates a decision and necessary actions based on available facts.
- Correctly infers appropriate response based on information provided and existing policies, personal experience, and/or consultation with others.
- Discusses conclusions/possible responses with others before taking action as necessary.
- Considers impact of decisions on all affected parties.

Performance Levels:

**Satisfactory**

Correctly assesses routine and unusual situations and reaches appropriate conclusions for actions needed. Obtains additional information and/or consults with others as necessary.

**Superior**

Evaluates new situations accurately to establish an appropriate response or plan of action. Recognizes the impact on all affected parties, as well as the possible ramifications and/or repercussions of setting a precedent.
4. ANALYTICAL ABILITY – Identifies, obtains, and evaluates relevant information to establish relationships or patterns, cite causes, and reach logical conclusions.

Level of Competency Required by Job:

Level 1: Recognize similarities/differences in current situation to those previously encountered and is guided accordingly. Apply existing policies correctly. Ask pertinent questions or otherwise seek additional information to formulate appropriate response.

Level 2: Consider multiple, varied factors when evaluating a situation or issue. Seek additional information to provide further insight. Reach conclusions that logically follow from the information obtained.

*Level 3:* Consider a multitude of diverse factors, their interrelationships, the perspectives of others, alternative courses of action and their likely ramifications when evaluating information to reach a conclusion.

Examples of Behavioral Indicators:

- Obtains the necessary amount of relevant information.
- Recognizes the impact of each type of information on conclusions.
- Evaluates the quality/source of information when considering it.
- States the shortcomings of the information and, therefore, the analysis.

Performance Levels:

<table>
<thead>
<tr>
<th>Satisfactory</th>
<th>Superior</th>
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<tr>
<td>Recognizes available relevant information, seeks additional information to consider, and reaches a conclusion. Provides sound, convincing justification for conclusions, citing relevant data and facts.</td>
<td>Uses a great deal of existing and obtained information and data to develop and evaluate alternatives and arrive at a final conclusion. Provides compelling arguments in support of conclusions.</td>
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20. JOB KNOWLEDGE – Knows information required to perform a specific job. Includes both widely available courses of study (for example, chemistry, human resources management, graphic arts) and City-specific information (parking regulation and ticketing practices; purchasing procedures; provisions of the City Charter).

Level of Competency Required by Job:

**Level 1:** Knowledge is concrete, factual, and/or procedural and may be defined by the organization. Situations in which it is applied are quite consistent.

Level 2: Knowledge is substantive and may be defined by an external trade, field, or profession. Situations in which it is applied vary and, as such, require breadth and depth of understanding.

Level 3: Knowledge is abstract, conceptual, and/or complex and may be supported by a well-defined academic discipline or authoritative sources (e.g., laws, ordinances, government guidelines/regulations/codes). Situations in which it is applied may vary greatly or be novel.

Examples of Behavioral Indicators:

- Performs work correctly/avoids technical (job content related) errors.
- Answers technical questions about work accurately.
- Asks few technical questions about the performance of routine work activities.
- Offers advice (“coaching”) to new employees regarding their work.
- Develops training programs for other employees.
- Sought out as a source of information by others.

Performance Levels:

**Satisfactory**

Sufficient job knowledge to perform work correctly independently. Answers technical questions about work correctly.

**Superior**

Expertise in technical job information sufficient to serve as a resource to others. May develop training manuals/programs and/or give internal and/or external presentations related to work.
Job Knowledge Areas

Technical Competencies

1. Knowledge of Federal, State, and City compliance requirements and provisions related to benefits and retirement plan administration, including Chapters 7, 10, 11, 14 and 16 found in the Administrative Code, Chapter 18 of the Internal Revenue Code, and City Charter sufficient to administer benefits in accordance with adopted rules and policies.

2. Knowledge of benefits programs administration processes related to defined benefit plans or defined contribution plans based on the rules and regulations from the City Charter, Administrative Code provisions, federal and state laws such as retirement, health, disability, and dental programs including the interrelationships between benefits programs sufficient to administer benefits to City employees, their beneficiaries and their dependents.

3. Knowledge of processes and procedures related to benefits calculations and benefits counseling techniques such as electing the proper utilization and payment of benefits, determining the member’s service credit, final average compensation, and retirement factors sufficient to help members make impactful decisions regarding their defined benefit plans, retirement benefits, defined contribution plans or other post-employment benefits.

4. Knowledge of internal and external data processing, data management/recordkeeping, and computer-based systems’ capabilities as they relate to benefits and/or pension administration functions and objectives sufficient to compute benefits calculations, conduct benefits investigations, prepare reports, interpret benefits information, apply eligibility rules and make recommendations based on benefits-related statistical computations, charts, and graphs.

5. Knowledge of trends applicable to health and retirement employee benefit programs, such as cost trends, emerging benefits offerings, and changing regulatory requirements sufficient to recommend changes to program administration to better address organizational needs and the changing environment.

6. Knowledge of the factors to consider when making eligibility determinations for retirement benefits and health and welfare benefits, such as employment status, years of service, salary information, and negotiated benefits included in collective bargaining agreements sufficient to pay benefits and establish/maintain benefits coverage.

7. Knowledge of the counseling techniques and materials used to engage membership, and promote benefits and retirement plan programs, such as brochures, webpage content, workshops, and presentations sufficient to develop resources and oversee staff implementing such techniques in order to provide information and increase member participation.
28. SUPERVISION – Ability to assume direct responsibility for all aspects of the performance of a work group, which requires knowledge and/or ability in the areas of:

- Planning and goal setting
- Creating a safe and positive work environment
- Establishing standards and training employees
- Motivating employees and teambuilding
- Performance Management (assigning, monitoring, facilitating, reviewing and evaluating work, and providing feedback)
- Supporting and developing employees through delegation and participation
- Taking disciplinary action including progressive discipline
- Provisions of employees’ MOU’s and handling grievances
- Legal requirements including EEO, ADA, FLSA, FMLA, and Workers’ Compensation provisions
- Civil Service Commission Rules and Policies related to the management of employees
- Administrative Code provisions related to the management of employees
- Budget processes sufficient to request and justify expenditures in a correct and timely manner

Level of Competency Required by Job:

Level 1: Supervises small workgroup of employees performing the same or highly related work.
Level 2: Supervises a larger workgroup of employees performing various types of work.
Level 3: Supervises employees including provision of coaching and advice to subordinate supervisors.

Examples of Behavioral Indicators:

- Plans, assigns, and monitors work progress.
- Trains employees to do work.
- Evaluates work and gives positive and negative feedback.

Performance Levels:

Satisfactory

Proficiency in supervision sufficient to supervise a workgroup in terms of task orientation, interpersonal concerns, and personnel administration.

Superior

Proficiency in supervision sufficient to serve as a resource to others and/or represent department position in a public forum.
33. INTERPERSONAL SKILLS – Interacts effectively and courteously with others.

Level of Competency Required by Job:

Level 1: Interact with members of the workgroup, supervision, and/or the public in a cordial, service-oriented manner.

**Level 2:** Interact across department lines and with appointed City officials, and/or members of the public, at times under adversarial circumstances, in a cordial, respectful manner.

Level 3: Interact with appointed and elected City officials, department heads, representatives of external organizations, and/or the media in a cordial, effective manner.

Examples of Behavioral Indicators:

- Works well with others toward mutual objectives.
- Does not arouse hostility in others.
- “Disagrees without being disagreeable.”
- Elicits acceptance/cooperation from others.
- Affords all individuals respect, regardless of their role or status.
- Effectively addresses concerns of politicians or others who may have their “own agenda.”

Performance Levels:

<table>
<thead>
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<th>Satisfactory</th>
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<tr>
<td>Behaves in a courteous, respectful,</td>
<td>Facilitates positive interpersonal</td>
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<tr>
<td>cooperative manner toward co-workers,</td>
<td>relations within/among workgroups and</td>
</tr>
<tr>
<td>other City employees, and members of the</td>
<td>toward members of the public.</td>
</tr>
<tr>
<td>public.</td>
<td>Adept at finding similarities and</td>
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<td>grounds for cooperation/mutual benefit.</td>
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45. **ORAL COMMUNICATION** – Communicates orally in a clear, concise, and effective manner.

**Level of Competency Required by Job:**

- **Level 1:** Exchange specific, job-related information orally with others in the immediate work environment or via telephone and/or radio.

- **Level 2:** Obtain/provide/present general and/or job-specific information orally to a variety of others in various situations.

  **Level 3:** Obtain/provide/present a diverse array of information orally at varying levels of complexity to a wide range of others across many different situations and circumstances.

**Examples of Behavioral Indicators:**

- Audience clearly understands the intended message.
- Rarely must repeat information in response to questions.
- Refrains from use of unnecessary words, phrases, or jargon.
- Provides a level of detail appropriate to the situation (avoids too much or too little detail).
- Speaks at a level appropriate to the audience in terms of terminology, sentence structure, and simplicity/complexity of ideas expressed.
- Uses words with precision (vocabulary) to convey exact information.

**Performance Levels:**

**Satisfactory**

Speaks clearly and audibly, providing the appropriate information and level of detail. Typically conveys the message on the first attempt. Answers questions accurately and directly.

**Superior**

Speech is direct and to the point. Speaks convincingly and with authority when appropriate. Maintains sensitivity to the audience while providing thorough information with the appropriate level of detail through the use of precise language.
47. WRITTEN COMMUNICATION – Communicates effectively in writing.

Level of Competency Required by Job:

Level 1: Write notes/e-mails. Completes forms with some open-ended responses (sentences).

Level 2: Write letters, articles/reports, and/or detailed descriptions of activities/occurrences.

Level 3: Write lengthy reports, instruction manuals, in-depth analyses/reviews of complex issues and/or articles for publication. Reviews the written work of others.

Examples of Behavioral Indicators:

- Writing includes the necessary information to convey the intended message.
- Sufficiently few errors in spelling, punctuation, grammar to not interfere with the intended message or distract the reader.
- Little editing or re-writing needed to produce a final product.
- Composes materials efficiently.
- Information is presented in a well organized manner.
- Tone and degree of formality are appropriate to the purpose and audience.

Performance Levels:

**Satisfactory**

Writes material that clearly communicates the necessary information; needs little editing.

**Superior**

Precisely uses words and organizes information in a way that enhances presentation of the message. Virtually no editing needed.
59. STRATEGIC PLANNING – Establishes plans in a way that will achieve vision for the future.

Level of Competency Required by Job:

Level 1: Recognizes that no work organization is static, so identifies how an improved organization would function and develops plans to create such an organization.

**Level 2:** Considers factors in the external environment, best practices, and internal organizational factors to develop a vision for the future; identifies feasible changes/innovations in support of the vision.

Level 3: Considers social, economic, legal, and political trends and the “big picture” of the organization to establish a vision for its effective operation in the world of the future.

Examples of Behavioral Indicators:

- Establishes and keeps up-to-date a “strategic plan.”
- Articulates how current trends and anticipated future events are expected to impact the organization.
- Identifies actions the organization can take to accommodate or leverage trends and future events.
- Recognizes that evolution/change will occur, and without an attempt to manage it, that it is unlikely to be in the best interest of the organization.
- Accepts that even when many factors are unknown or their certainty is questionable, that which is known with any degree of certainty can be effectively used to formulate plans.

Performance Level”

**Satisfactory**

Considers the future when establishing current day-to-day operational practices. Envisions an improved organization and identifies specific actions to help create it.

**Superior**

Understands that the larger environment in which the organization exists is influenced by and influences the organization. Notwithstanding uncertainties, formulates a vision and plans to achieve it.