## AGRICULTURAL LAND DEVELOPER, 1951

<u>Summary of Duties</u>: Directs the agricultural development of Department of Airports property; advises lessees and tenants regarding agricultural and grazing matters and land use; and does related work.

<u>Distinguishing Features</u>: An employee in this class is responsible for the management of Airport agricultural property and provides technical advice on agricultural matters and land use to tenants or lessees. This class is distinguished from other classes in the real estate series in that the property managed is mainly agricultural property and in that an Agricultural Land Developer advises tenants on agricultural and stock grazing matters and must have a technical knowledge of agricultural land usage.

Examples of Duties: Inspects agricultural and grazing land to determine its appropriate use, including the most suitable crops or stock grazing; develops a broad land leasing program which involves the participation of lessees and tenants; advises lessees and tenants regarding the best use, irrigation, production of crops, stock grazing, and the various types and strains of crops and stock most suitable for maximum economic benefit and optimal land use; estimates value and income of crops or stock; determines prevailing practices and prices for the leasing of agricultural or grazing lands and recommends appropriate fees and leasing arrangements; negotiates with prospective tenants or lessees to arrive at acceptable fees and leases; prepares agreements for rental or lease of Airport property; makes periodic field inspections of property to examine use and condition and determine the need for rental reevaluation; and prepares necessary reports to Airport management and the Board of Airport Commissioners; and may occasionally be assigned other duties for training purposes or to meet technological changes or emergencies.

Qualifications: A good knowledge of the principles and methods of negotiating for the lease or rental of agricultural property; a good knowledge of the methods and procedures of agricultural land use including animal husbandry and crop production; a working knowledge of the prevailing agricultural uses, practices, and rates in the Landcaster-Palmdale area; a working knowledge of the essential provisions of legal instruments affecting legal property transactions including property lease or rental; some knowledge of the statutes, ordinances, and other provisions governing the management of public property; the ability to advise tenants on agricultural land use; the ability to negotiate leases and/or land use fees; the ability to prepare clear and complete written reports and correspondence; and the ability to deal tactfully and effectively with tenants and lessees, other public officials, and the general public.

Graduation from a recognized four year college or university with a degree in agriculture or agricultural management is required. One year of full-time paid experience in managing agricultural property including the negotiation and administration of property leases or rental agreements may be substituted for each year of education lacking up to a maximum of three years.

License: A valid California driver's license is required.

<u>Physical Requirements</u>: Strength to perform average lifting up to 5 pounds and occasionally over 15 pounds; good hearing and speaking ability; and good eyesight are required.

Persons with medical limitations may, with reasonable accommodations, be capable of performing the duties of some of the positions in this class. Such determination must be made on an individual basis in light of the person's limitations, the requirements of the position, and the appointing authority's ability to effect reasonable accommodations to the person's limitations.

As provided in Civil Service Commission Rule 2.5 and Section 4.55 of the Administrative Code, this specification is descriptive, explanatory and not restrictive. It is not intended to declare what all of the duties and responsibilities of any position shall be.