



*Los Angeles World Airports*

**DEPUTY GENERAL MANAGER AIRPORTS II (Code: 0163)  
COMMERCIAL DEVELOPMENT GROUP**

**DEPARTMENT:** Los Angeles World Airports (LAWA) provides the core airport system for the nation's second largest city and is the hub for one of the world's most populous metropolitan areas. LAWA is faced with the challenges of providing an airport system to serve a major portion of the Southern California market and is a key component in the regional aviation plan to accommodate air passenger and cargo demands. Today, the LAWA system, with its four airports, serves as the gateway to the world, welcoming millions of travelers from around the globe.

LAWA is a self-supporting branch of the City of Los Angeles, governed by a seven-member Board of Airport Commissioners. The Board is composed of public-spirited business and civic leaders, appointed by Mayor Antonio R. Villaraigosa, and confirmed by the City Council. A professional executive and administrative staff carries out the policies of the Airport Commission. Approximately 3,500 employees support the operations of the four airports that make up LAWA.

**DUTIES:** Los Angeles World Airports (LAWA) is seeking an innovative and motivated Deputy General Manager II\* to oversee and manage, through subordinate staff, LAWA's real estate portfolio at Los Angeles International Airport (LAX), L.A./Ontario International Airport, Van Nuys Airport and Palmdale Airport. This position is also responsible for overseeing commercial property and land acquisitions; lease and rental rate negotiations; management of terminals, cargo maintenance, airfield, and off-airport leases; and the appraisal process. Additionally, the Deputy General Manager II will monitor and enforce a terms and conditions of Concessions Redevelopment Plan and oversee the Department's concessions agreements generating over \$175 million annually.

**SALARY:** \$150,398.64 - \$186,876.00

**REQUIREMENTS:**

Candidates must possess a bachelor's degree from a recognized college or university with an emphasis in Real Estate, Finance, Public or Business Administrations, Economics, or a related discipline. A Master's Degree and/or real estate professional designation is highly desirable, but not required. The successful candidate should possess superior leadership skills with at least ten years of full-time management-level experience in directing, through subordinate managers, a large staff engaged in commercial real estate management, commercial development, negotiations, acquisitions and dispositions of real estate, procedures and policy implementation, investment reporting, strategic positioning, and asset/property management. This Deputy will report to the Deputy General Manager Airports I in the Commercial Development Group.

LAWA has a relocation policy that will be provided to the selected candidate, if necessary. Current City of Los Angeles employees must be at the executive level to qualify for this career opportunity.

**\*The Deputy General Manager Airports II position is an exempt, at-will management position. The incumbent will not accrue any civil service tenure, contractual employment rights or due process rights. The incumbent will serve at the pleasure of the Deputy General Manager Airports I and Executive Director and may be removed, without any finding of cause. Such removal would not be reviewable or appealable.**



*Los Angeles World Airports*

**BENEFITS:** The City of Los Angeles offers an excellent benefits package for the Deputy General Manager II. The package includes:

**Retirement** – The employee's contribution is tax deferred, matched by the City and paid through payroll deduction. Employees may also have the option to buy back prior government service.

**Deferred Compensation Plan** – The plan, which consists of several investment options, allows participants to defer receipt of and income taxation on the funds contributed to the plan until the account is withdrawn and distribution requirements are met.

**Vacation** – The vacation plan provides that upon permanent appointment with 15 or more years of job related experience, the employee will receive 20 days of vacation. For each subsequent year of service with the City, the employee will receive an additional vacation day up to a maximum of 25 days per year. Employees may accumulate vacation time equivalent to two annual vacation periods.

**Holidays** – The City observes twelve paid holidays per year.

**Health and Dental Plans** – The City has a flex benefits program consisting of three health and three dental plans. They include two HMOs as well as basic reimbursement plans, if you wish to choose your own doctor or dentist. The City pays 100% of the employee cost for any plans selected. Family members may be included at little or no additional cost for most plans. Specific information can be found at: [www.myflexla.com](http://www.myflexla.com).

**Sick Leave** – After one year of service, employees receive ninety-six (96) hours of sick leave paid at 100% of salary and forty (40) hours of sick leave paid at 75% of salary at the beginning of each calendar year.

**Life/Disability Insurance** – Employees are eligible for a core disability benefit that is based on their salary rate and pays up to \$2,807.00 a month. Additionally, \$10,000.00 in basic life insurance is provided to each employee. Employees may purchase supplemental life insurance and additional death/dismemberment coverage for self, spouse and children.

**TO APPLY:** Interested candidates should submit a cover letter specifically describing how their experience and qualifications meet the requirements, a resume, salary history, and the names and telephone numbers of three work related references to:

Marilyn Payne  
Los Angeles World Airports, Human Resources Division  
1 World Way  
Los Angeles, CA 90045

Fax: (310) 646-5231  
e-mail: MPayne@lawa.org

The filing period for this position will close **on or before Friday, November 20, 2009**. The most qualified candidates will be invited to an on-site interview from which a final selection will be made. The selected candidate must pass an in-depth background review. For additional information about LAWA, visit <http://www.lawa.org>. LAWA is a covered entity under Title II of the American with Disabilities Act and does not discriminate on the basis of disability and, upon request, will provide reasonable accommodation to ensure equal access to its programs, services, and activities.